



Mannatech®

July | 2009

Mannatech Message

Aspire, Inspire, Take Action in 2009!

FEATURED IN THIS eCelebrate:

- + [Business Development News](#)
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**PRODUCT
FEATURE**



Dear Associates,

What an exciting month we've had. It was wonderful to see the new breed of leadership coming through whilst at the ED Seminar. They are truly a dedicated bunch of Associates who are determined to do great things. It was a pleasure to meet you all and I wish you every success in the future.

It is now your time to Aspire, Inspire and Take ACTION as the Australasian Convention is just around the corner. I'm encouraging everyone to strive to qualify for this event, an exciting

weekend of product releases, inspiring talks, education workshops and spectacular nights of entertainment, good food and great people.

Ensure you and your teams are there and qualify for your seat... this isn't one you'll want to miss!

Best wishes,

George Howden - Managing Director, Australasia



**OFFER NOW
AVAILABLE
TILL END OF
BP7**

hydrate THIS
winter

A one time SPECIAL OFFER, the Winter Rejuvenation Skin Care Packs will save you 30% off the recommended Associate price – that's a

SAVINGS OF OVER \$60 PER PACK!

FURTHER DETAILS >>

TOP PRESIDENTIAL TIP >>>

To get to a destination you need to PLOT the course you will take. To achieve your Goals you also must PLOT the course and actions needed to fulfil the Goals.

Maureen Forrest, Silver Presidential Director

**PROMOTION PERIOD BP 7
(12 JUNE – 10 JULY 2009)**

BUSINESS DEVELOPMENT NEWS

What an exciting month we've had! We've announced a new Presidential in New Zealand, congratulations to **Aster Lee!** Since joining Mannatech in April 2008 Aster has made a fast progression in the short time she's been building the business and she aims for greater things in the near future.

During June and July, Aster Lee is traveling with Korean Platinum Presidential Soo Kyung Kim. Soo Kyung Kim's story is that of a remarkable woman in business. Her achievements and fast tracked business building has earned her Platinum status in a very short time. Soo Kyung Kim and Aster Lee will soon be visiting New Zealand and we're sure to see a surge in business in the Korean community throughout Australia and New Zealand once the tour is over. For further information and stories from the field, please see our tour recap below.

Duchenne Muscular Dystrophy Charity Night

We would also like to make a special mention of the Duchenne Muscular Dystrophy charity ball that some of Mannatech Corporate attended on Friday 19 June along with Ken Green, Silver Presidential, James and Lucilla Howison, Presidentials and Pino & Laura Egiziano, Executives. Overall the night was a huge success with over AU\$62,000 raised towards research to fight this disease. Our Associates made fantastic contacts. Great news all round!

Keep your stories coming in and make sure to let us know when there is exciting news you want us to publish, we love to hear about what's going on out there in the field.

Business Development Team

Soo Kyung Kim Tour...

Annyong Haseyo Chingus!! (hello friends in Korean)

Mannatech Australasia has had the pleasure of hosting Korean Platinum Presidential Director Soo Kyung Kim for a tour aimed at expanding the Mannatech opportunity in the Australian & New Zealand Korean Communities. Her presentations have had a balance of business opportunity, compensation plan training, product information, lifestyle and a 5-step system that her team uses which has helped her business to reach every country that Mannatech operates in.

After joining Mannatech when it opened in 2005 she went on to become Presidential Director in just one year and Platinum Presidential in three. Now she is supporting New Zealand's newest Presidential Director, Aster Lee to aspire to have 10 new Presidentials in her own team by next MannaFest!! This tour has ignited the drive and passion for Mannatech within the Korean Community. The positive feedback we have received has been encouraging. We look forward to seeing a growth in business from the new Associates who are ready to capture the vision of Mannatech and strive to achieve their dreams!



Photo of Soo Kyung Kim & Aster Lee during Soo Kyung Kim Tour in Sydney

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CALENDAR OF EVENTS 2009

13th July -

Mike Allen Business-in-a-Box Presentation

Mannatech Corporate Office,
L3 69 Christie Street, St Leonards

27th / 29th July -

Singapore: Mike Allen Business-in-a-Box Presentation

13th / 18th August -

Australasian Global Incentive

Destination: Fiji Westin Denarau
Island Resort and Spa

16th / 18th October -

Australasian Convention

Gold Coast





Singapore Update:

There has been some terrific business and team building activity in Singapore lately. There is also excitement regarding the upcoming tour with Mike Allen - Gold Presidential and George Howden, Managing Director of Mannatech Australasia in promoting leadership and the Business-in-a-Box concept this July. Executive Directors; Feedback from Marie & Philip Loong.

"Following the ED Seminar at the Southern Highlands in Australia, Marie and Philip Loong returned to Singapore with exciting news and a renewed drive to become Presidential in the near future.

Just last week, Marie and Philip had a meeting specifically for their leaders and potential leaders, and the agenda was for 'building a Mannatech business'. Phil revealed that Mannatech businesses in other small countries have succeeded and that Singapore was going to now give them some competition! Singapore has the knowledge and determination to succeed especially when the majority of the population has the 'spending power'."

Keep up the great work Singapore, we look forward to more good results and exciting leadership growth from your shores.



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Photo of Presidential Directors David Rossiter & Ken Williams

Singapore Meetings:

July 28th-30th, Grand Park Hotel, 10 Coleman St Singapore

Training And Business Opportunity Meetings:

Mike Allen (Gold Presidential) will be promoting the "Business-in-a-Box" concept which is the simple & duplicatable way to introduce Mannatech to the broader public.

Training:

Wednesday 29th 7.30 -10.00pm
Thursday 30th 1.00 -2.30pm

Business Opportunity Meeting:

Thursday 30th 7.30 -10.00pm

Leadership Training:

George Howden (Managing Director) will be conducting Leadership training for Mannatech Directors (From Regional Director to Executive Directors). This will be business focused only and not product.

Wednesday 29th 7.30 -10.00pm for Leaders only
Thursday 30th 10.00am-12.00pm for Leaders only

DO YOU WANT TO HAVE A ONE ON ONE MEETING WITH MANNATECH CORPORATE?

July 28th and September 21st are available for one on one meetings with corporate (10am -6pm) so please email sferris@mannatech.com.au should you wish to make an appointment on any of these dates. *Hurry places will fill up fast!*

September 21st-24th, Grand Park Hotel, 10 Coleman St Singapore

Mike Allen (Gold Presidential) will return to provide training in the 'Yes' (Your economic Stimulus) program and a new prospecting and training program.

October/November Suntec Singapore, International Convention Centre 1 Raffles Boulevard, Suntec City

Dr Steve Nugent (Mannatech's Executive Director of Complimentary Health & Education) will be arriving in Singapore to run two days on intensive product training as well as two Business Opportunity meetings for all Associates and their guests.



Executive Director *Seminar*

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The latest ED Seminar was one of the best we've experienced. There was a fabulous cross section of Gen X and the baby boomers which made for interesting dialogue and workshops – it was great to have different opinions working together towards one end goal – Presidential!

The attendees grouped to form workshops to put together dream boards and their plans to be Presidential in just 90 days. Their drive and enthusiasm is unfailing and Mannatech is right behind them to support them through their journey.

Some of those who attended were gracious enough to offer us their stories of what they experienced and how they felt after the week's event. Here's what they had to say:

What an amazing experience and opportunity it was for us to attend the ED Seminar. It is particularly timely at this level as we look, plan and think about moving on to the Presidential Director level. We came with an avid curiosity and open mind about what other associates are doing in their businesses that is making them successful. Many were prepared to share their business building tips and we believe we have made life-long friendships with several people there.

We appreciated the opportunity to get to know the Corporate staff and their roles and responsibilities within the Company. We can see the commitment of the whole team to the Associate base and we can see we are in great hands!!!!

A big "THANK YOU" to Mike and Lyn Allen for taking time out of their business to support, mentor and encourage us all.

We also thought the content of the Program was "just right", starting with getting to know each other by hearing each associate's story, corporate information side of things, Mike's presentation and Workshops. George, your "summing up" encapsulated the whole seminar and what we all need to move forward. Making our Dream Boards provided some decision making and some lighter moments, and the free time was valuable to us as we were able to spend it with other EDs. Mike and Lyn also gave us some space to consolidate our own thoughts and plans.

We have been given the tools, and the "Know-how", as well as the Corporate contacts who can help us on our journey to Presidential, so now it's "over to us". What an exciting time it will be watching the progress of us all in the future.

Chris & Graham Marshall - Executive Directors, South Australia



Photos Taken While At Executive Directors Seminar By: Betty Agraviador



www.mannatech.com

We found the ED seminar to be enriching and a great learning process. It is clear that at this level of leadership, Mannatech takes great pains to groom the EDs and prepare us to achieve Presidential Directorship and beyond. The 4 days spent amongst the other newly minted EDs were designed to foster fellowship and more importantly, to nurture the "giving spirit". The EDs come from different parts of Australasia which covers different parts of Australia, New Zealand and Singapore. The sharing and exchanges we had on how to be successful in Mannatech was culturally different.

The presence of Mannatech Corporate represented by the tremendous amount of time given by the Managing Director, George Howden is really well appreciated. His clear message of Mannatech's corporate commitment to its Associates and leaders is certainly well received. The unselfish sharing given by Mike Allen meant a lot to those who participated. Mike, [your presence] was valuable and much, much appreciated!

Finally we enjoyed the serenity and great facilities in the Southern Highlands. Thank you Mannatech, the ED seminar has shown us new and exciting directions for our new goals in moving ahead with Mannatech.

Marie & Philip Loong - Executive Directors, Singapore

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What a great experience the ED Seminar was for us!

The wonderful venue, the association with other EDs, the workshop sessions... all contributed to a time we will always remember.

For us, probably the highlight was the opportunity to get to know and appreciate more closely the wonderful corporate staff who do so much for all associates. Thank you for sharing yourselves with us and for helping to make us feel very special.

We also appreciated the chance to have time with Mike and Lyn, to get to know them better and to learn from them.

This time away with such a small group was very special and now we must show how much we appreciate all you did for us by taking all we learnt during that valuable time and putting it into practice to build our business.

Looking forward to seeing you up here next month Simon (yes the strawberries will be in by then I am told!) and all of you wonderful folk at the Australasian Convention.

Thank you once again for a great experience.

Bev and Don Walker - Executives Directors, QLD, Australia





Arabian Nights

كلمات

*G*reat friends, exotic food, live entertainment and perhaps a glass of wine or two...
now we're in for a night of FUN!

Let us step you back to a world of majestic stories from the Middle East. Exaggerated tales of love, romance, travel and exciting adventure. Let your imagination run wild as you create your own legend on this night of escapades.

Step into the world of the Arabian Nights.

Create your own fable by dressing as your favourite character – either an exotic princess or prince, the mischievous Aladdin, Genie in a bottle, portress or porter, belly dancer, King or Queen ... wherever your dreams take you... it's time to party
Mannatech "Arabian Nights" style and the attire is completely up to you!

*W*HO WILL YOU **TRANSFORM** INTO?

Mannatech, Me *Cycling!*

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Story by Alan Robinson

I have been riding regularly for many years ever since stopping competition in 1978.

I had been using EM•PACT™ and Ambrotose® but little else and riding well with those two supplements. In 2006 I began to take the Mannatech PLUS™ at my wife's suggestion. As I started to become more interested in road riding which required more intensive training, I progressively added AO®, SPORT®, PhytoMatrix® and BounceBack™ as well as fish oil. By the time I retired from full time work in May 2008 I had decided to see just what I could do in time-trial racing. My goal was to become the best time-trial list for my age group (masters 7 which is 60 – 64 years) in Australia.

Over the last year my riding has steadily improved and I've ridden times that are similar to those I produced over 20 years ago! Over the next 12 months I worked consistently and took about 13 minutes off my 43 km time.

In the past few months, I've undertaken a program of very hard road racing in an effort to improve my time-trial

results. I've increased the amount of SPORT® and EM•PACT™ and BounceBack™ that I take to support the intensity of this new program. This has proved very successful and culminated in a second place in the road race and a first place in the criterion in the recent NSW state masters road championships held in May in Moruya. I am looking forward to utilising this improved form in future time-trials.

What I have truly appreciated is how the products have helped me "even out" my performances particularly in training. I have always been highly motivated but unfortunately erratic. What has been so noticeable in this campaign is that my recovery has been surprisingly quick. Every time I have increased the intensity I have adapted faster than expected. My health has been excellent except for a single cold in the last 2 years. At the age of 61 I have had a consistent sense of physical well being the likes of which I had not experienced since 1968!

The main goal this year is World Masters Games in October in Sydney. I am not sure that I want to tell any of my closest competitors about Mannatech!

Associate Story



KEEP CONNECTED IN JULY!
CLICK HERE TO VIEW UPCOMING CALLS THIS MONTH



www.mannatech.com

Charity Evening

Duchenne Muscular Distrophy

WOW! What a fantastic evening.

I was at work when by fate, I won 2 tickets to a charity evening for Duchenne Muscular Distrophy through a radio station contest. Days later, I received a phone call from Elie Eid (organiser), who's 4 year old son Emilio suffers from DMD. We hit it off right away and I decided to approach Mannatech about a possible sponsorship for the event. Mannatech were wrapped at the idea and Elie accepted it with open arms. He then gave us a table for 10 people, and my association with Elie and DMD had begun.

Since that amazing evening on Friday 19th June in Sydney, which held 1200 people and the "who's who of sport and entertainment", as well as doctors and ministers from both Australia and the USA, Elie put us in contact

with some people and once I introduced myself, they wanted to know more about what we and Mannatech have to offer.

With the help of Ken Green, Carolyn Jones and Lucilla Howison, we aim to meet and discuss our amazing glyconutrients and hopefully help the foundation in any way we can. It's my personal goal and one way of thanking Elie, along with Mannatech in opening my eyes to this awful condition which strikes mainly boys with 100% death rate.

Visit www.saveoursons.org.au for more information on DMD and to make any donations.

Pino and Laura Egiziano
Executive Directors
Rookies of the Year 2008

Mannatech.

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OUT & ABOUT



Photos Taken by Associates: Pino & Laura Egiziano



New PRESIDENTIAL Director

Mannatech®

June | 2009

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Aster Lee

has achieved Presidential Director in **just one year of being with Mannatech.** Her excitement about being a Mannatech Presidential Director is overwhelming and she now feels she can really knuckle down and start her business growth from this moment on.

When we asked Aster what she attributed her success to, she mentioned *"the duplicatable system. I host meetings on a regular basis. And I am very happy to have this fantastic opportunity to work in this incredible business. My Associates hold meetings every week as well which keep's us motivated, passionate and confident; these meetings result in contributing to our fast business growth."*

Aster's story is quite unique and inspiring. Since the first moment she joined Mannatech, she knew she found a good thing and just ran with it – now

only 12 months on, she has achieved a tremendous level of leadership – and the dream doesn't stop there. *"I want to be Platinum Presidential Director in a year from now. My goal is to have 10 Presidential Directors in my group, and in 5 years build a retirement village for the elderly."*

"I am so amazed and grateful for how God has blessed and prepared me to succeed in Mannatech through my previous experiences as a teacher, nurse and a real estate agent. I would also like to thank my great supporters Dae Jae Joe, Hyeun Ja Lee who have helped my team and Soo Kyung Kim who support our team with the system."

When asked for some final words of advice for other Associates who have a similar dream to reach Presidential status, Aster says, *"Have a dream, keep consistent everyday and continue training."*



Australia

Regional Directors

Dean Best,	VIC
Shane Day,	NSW
Racquel Dorsett,	NSW
Nicole Fraser,	QLD
Andrew Gashumb, a	VIC
Da Young Ha,	NSW
Andrew Hibberd,	QLD
Susan Innes,	NSW
Fred & Rosalin Johnson,	NSW
Norelle Jones,	SA
Tae Ju Jin,	NSW
Uros Kancilija,	WA
Marie Elizabeth Landman,	QLD
Glenda and Gerry Pashley,	QLD
Petra Pautz,	NSW
Ron Rohrlach,	SA
Genevieve & Serge Sullivan,	VIC

National Directors

Andrew Beak,	NSW
Soh Cheng Cheok & Ang Choon Cheok	NSW
Duck-Boo Chung,	NSW
Malcolm & Irene Fraser	QLD
Pete Hughes,	NSW
Catherine & Robert See	NSW

New Zealand

Regional Directors

Thara & Peter Baine	Palmerston North
Tracy Forrester	Taupo
Man Bock Lee	Hamilton
Il Suk Mun,	Auckland
Ricci & Larry Tasker,	Auckland
Dianne Taylor,	Wellington
Cheul Jung Young,	Auckland

National Directors

Bong Eun,	Rototua
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SINGAPORE

Regional Directors

Hwee Tiang Eng,	SGP
Soo Mun Leong,	SGP
Kit Lay Pan,	SGP

National Directors

Hiap C Asher Eng & Choon L W Kang,	SGP
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TOP Enrollers

Agnes Gui-Suk Han,	WELLINGTON, NZ
Sung Kwan Hong,	NSW
Tae Ju Jin,	NSW
Lee Kang, Gab Suk,	AUCKLAND, NZ
Soo Jin Kim,	VIC
Joon No,	VIC
Richard & Esther Webster,	TAS
Lee Suk Won,	NSW
Myung Sook Yeo,	HAMILTON, NZ
Reginasungja Yu,	AUCKLAND, NZ

Team Recognition

James & Kasey Hannan would like to congratulate the amazing efforts of their team as they go through amazing growth. The work they are putting in is showing.

Top Enrollers:

Sandra Barnsley
Ilan Scott
Leone Schoenbachler
Byzantine
Virginia Porteous
Gayel Reber
Marita Mason
Estee Mason
Kim Suan Chua

Top % Growth:

Executive Directors:

Donna Hughes
J.D. Kumpfmüller
National Directors:
Miriam Sherie Bauman
Joan & Athol Byers
Marlene Jungmann
Karola Voellinger
Beratung Ötigheim

Regional Directors:

Vaughan, William E & Marlene
Maria Zinn
Salon Madlen
Ute Hopfengärtner
Irmgard Edlinger



We would also like to recognise the amazing efforts by our team for the growth and excitement they are generating around the world. Well done and we look forward to seeing you walking across the Presidential Stage...

WOULD YOU LIKE TO FEATURE IN NEXT MONTHS EDITION OF eCelebrate?

New milestones, success stories, inspirational meetings, tours or roadshows – if you have anything you would like to share to inspire your fellow Associates, please forward them to the Business Development team.



Either call +61 2 8437 7400 or email them at bdev@mannatech.com.au

Deadline for the August issue is 24th July 2009



New EXECUTIVE Director

OJ and Chris Ruston >>>



Occupation: Building Construction Manager, Babysitter Extraordinaire

Time in Mannatech: 5 years, but in business for 18 months

Most Successful Business Tool: Having a reason (your "why") to motivate and encourage you when things are not going to plan, learning to become a true "Go-Giver" and invest in everybody's success, doing the Klemmer Champion's Workshop and Personal Mastery courses, having a great team (the synergy of up-line, down-line, cross-line, and corporate all working together), regular meetings and conference calls.

We want to thank our Bronze Presidential and Associate of the Year, the beautiful Karen Denniss, the amazing and supportive Stewart Smith (who helped us build our business before we even knew what that meant!), all the Australasian corporate staff, our wonderful God who has given us hope for the future and our awesome team who are riding with us to "Pursue...and recover all".

PRODUCT INFORMATION SHEETS



Ambrotose



Ambrotose AO



PhytoMatrix

Have you been asked those tough questions about our products key products and haven't known the answer's off the top of your head? Well, we've come up with a simple "print and distribute" product information sheet filled with product ingredient information, useful health statistics and so much more! Download your copies now.

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"Living the Life!"

A fun in the Sun photo of James and Lucilla Howison, Katie Jones and Aaron Williams at the last ED seminar up at Fraser Island in December last year...



BP 5-7

aspire · inspire...

take **ACTION!**

AUSTRALASIAN CONVENTION 2009

Royal Pines Resort, Gold Coast QLD - Friday 16th - Sunday 18th October 2009

For Terms & Conditions please go to www.mannatech.com and download

MOD #1809302 (AUS) or MOD #1809312 (NZ) or MOD #1809316 (SGP).



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